

That brings it to 13

QUICKWELL EXPRESS AND CONTRACTORS HAVE JUST TAKEN DELIVERY OF NINE LOW LOADER TRAILERS FROM TUFF TRAILERS, WITH FOUR PATENTED LOAD 'N' LIFT WIDENER TRAILERS ON THE WAY.

Since starting Quickwell Express in 1999 as an owner driver carting hay and farm machinery, David Melville has been keeping very busy. During this time, David became involved with Gunn Freight who was the successful tender for a Case and New Holland contract early this year. In addition to his role at Quickwell Express, David has also become a director of Gunn Freight along with Shannon Gunn and Gary Gunn. Quickwell Express now contracts to Gunn Freight carting farm machinery and freight. Since the start of the year, Quickwell Express and contractors have ordered 13 trailers from Tuff Trailers. It received the last of its nine 45 ft trailers with bi fold ramps at the end of July and is now looking forward to receiving another four 48 ft trailers with an all new design and David asserts that this number is likely to grow even further. "Prior to our order this year, I hadn't used

Tuff Trailers. I was originally using trailers from another manufacturer, but with my move to Brisbane I was looking for a local manufacturer. I have always admired Tuff Trailers. It builds a fantastic deck widening trailer which is why I chose to go to Tuff," says David.

"Our first nine trailers have all been put to work. Our next order is scheduled to start arriving in September. They will all have a widening Load 'N' Lift rear end which is something that we are very excited about. We are very eager to put them to work."

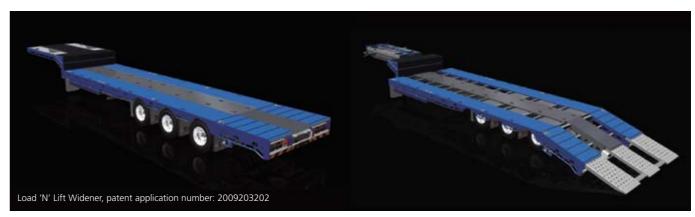
The new order

Unlike the original Load 'N' Lift trailers manufactured by Tuff Trailers, the brand new design has the added feature of a ramp that widens from 2.5 to 3.5 metres. This is done hydraulically through cylinders that push the decks apart from underneath the floor, whilst

also widening the platform at the same time. The rear end of the trailer lowers down as it widens out in order to load equipment onto the trailer. As the ramp stays at that width, it can also be used as a platform. When the deck folds down, the overall length of the ramp is 3.1 metres. When the ramp is not in use, the rear end comes back up level and square with the trailer so that it does not interfere with the load.

Constructed from Weldox and Domex 700 high tensile steel, these new trailers will be used predominantly for carting oversized farm machinery equipment and construction equipment Australia wide. Like the trailers already received by Quickwell Express, these trailers will feature TMC airbag suspension, disc brakes and alloy wheels.

"We were advised about this new concept when we purchased our first nine 45 ft trailers, however we needed to keep the



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trailers that length to be compatible with B Double work. We were really excited about the Load 'N' Lift rear end because they offer some really big bonuses, so we ordered our first four," says David.

"When you're towing trailers with ramps, they do tend to consume a lot of extra fuel. Because the Load 'N' Lift rear end slides away under the deck, there are no ramps sticking up in the air. That causes far less wind drag which equates to a saving in fuel."

David adds, "Having a widening ramp without doubt has some major advantages. In years gone by, to lift equipment such as combine harvesters and other large farm machinery, we would need to use outrigger trailers with pullout riggers on the side and planks that were used to get the equipment on the trailer. While this was still safe, it was far more labour intensive and time

consuming. The widening Load 'N' Lift is absolutely awesome. It is the way of the future."

Quality and service

With nine trailers already in use, Quickwell Express has had no issues. "With the Tuff Trailers, it's the strength and the durability that are a real standout. Because they are such a well built trailer with a great reputation, they also hold their value really well. Tuff Trailers just makes a brilliant product. I've used trailers from other trailer builders, but in my opinion Tuff Trailers is a cut above the rest," says David. Tuff Trailers prides itself on its professional service. As it custom builds its trailers to suit its customer's needs, computer generated 3D imagery is shown to the customer prior to commencement of construction.

David explains, "With the 3D imagery, Tuff Trailers go through everything stage by stage. It allows customers to see how the trailer will look when it is fully operational. You really do get what you pay for, they produce such a quality product. Their attention to detail is impeccable."

"It's just really impressive. Everything is done in-house – from the cutting of the rails right through to the sandblasting and painting. Because Tuff Trailers don't have to wait for any outside contractors, when they give you a delivery date, they are pretty much spot on every single time."

Contact

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